(b) nice to others

The Keirsey Temperament Sorter

11 Is it more natural for you to be

(a) fair to others

1 At a party do you (a) interact with many, including strangers (b) interact with a few, known to you 2 Are you more (a) realistic (b) philosophically inclined 3 Are you more intrigued by (a) facts (b) similes 4 Are you usually more (a) fair minded (b) kind hearted 5 Do you tend to be more (a) dispassionate (b) sympathetic 6 Do you prefer to work (a) to deadlines (b) just "whenever" 7 Do you tend to choose (a) rather carefully (b) somewhat impulsively 8 At parties do you (a) stay late, with increasing energy (b) leave early, with decreased energy 9 Are you a more (b) reflective person (a) sensible person 10 Are you more drawn to (b) abstruse ideas (a) hard data

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12 In first approaching others (a) impersonal and detached (are you more (b) personal and engaging
13 Are you usually more (a) punctual	(b) leisurely
14 Does it bother you more hav (a) incomplete	ring things (b) completed
15 In your social groups do you (a) keep abreast of others' hap (b) get behind on the news	ı penings
16 Are you usually more intere (a) specifics	sted in (b) concepts
17 Do you prefer writers who (a) say what they mean	(b) use lots of analogies
18 Are you more naturally (a) impartial	(b) compassionate
19 In judging are you more like (a) impersonal	ely to be (b) sentimental
20 Do you usually (a) settle things	(b) keep options open
21 Are you usually rather	

- (a) quick to agree to a time(b) reluctant to agree to a time

22 In phoning do you (a) just start talking

(b) rehearse what you'll say

23 Facts

- (a) speak for themselves(b) usually require interpretation

24 Do you prefer to work wit (a) practical information	(b) abstract ideas
25 Are you inclined to be mo (a) cool headed	re (b) warm hearted
26 Would you rather be (a) more just than merciful	(b) more merciful than just
27 Are you more comfortable (a) setting a schedule	e (b) putting things off
28 Are you more comfortable (a) written agreements	e with (b) handshake agreements
29 In company do you (a) start conversations	(b) wait to be approached
30 Traditional common sense (a) usually trustworthy	e is (b) often misleading
31 Children often do not (a) make themselves useful (b) daydream enough	enough
32 Are you usually more (a) tough minded	(b) tender hearted
33 Are you more (a) firm than gentle	(b) gentle than firm
34 Are you more prone to ke (a) well organized	ep things (b) open-ended
35 Do you put more value on (a) definite	the (b) variable

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36 Does new interaction with (a) stimulate and energize yo	
37 Are you more frequently (a) a practical sort of person (b) an abstract sort of person	
38 Which are you drawn to (a) accurate perception	(b) concept formation
39 Which is more satisfying (a) to discuss an issue thorou (b) to arrive at agreement on	
40 Which rules you more: (a) your head	(b) your heart
41 Are you more comfortable (a) contracted	with work (b) done on a casual basis
42 Do you prefer things to be (a) neat and orderly	(b) optional
43 Do you prefer (a) many friends with brief co (b) a few friends with longer	
44 Are you more drawn to (a) substantial information	(b) credible assumptions
45 Are you more interested in (a) production	(b) research
46 Are you more comfortable (a) objective	when you are (b) personal

47 Do you value in yourself more that you are(a) unwavering (b) devoted

48 Are you more comfortable with

(a) final statements

(b) tentative statements

49 Are you more comfortable

(a) after a decision

(b) before a decision

50 Do you

- (a) speak easily and at length with strangers
- (b) find little to say to strangers

51 Are you usually more interested in the

(a) particular instance

(b) general case

52 Do you feel

- (a) more practical than ingenious
- (b) more ingenious than practical

53 Are you typically more a person of

(a) clear reason

(b) strong feeling

54 Are you inclined more to be

(a) fair-minded

(b) sympathetic

55 Is it preferable mostly to

- (a) make sure things are arranged
- (b) just let things happen

56 Is it your way more to

(a) get things settled

(b) put off settlement

57 When the phone rings do you

- (a) hasten to get to it first
- (b) hope someone else will answer

58 Do you prize more in yourself a

- (a) good sense of reality
- (b) good imagination

59 Are you drawn more to

(a) fundamentals

(b) overtones

60 In judging are you usually more

(a) neutral

(b) charitable

61 Do you consider yourself more

(a) clear headed

(b) good willed

62 Are you more prone to

- (a) schedule events
- (b) take things as they come

63 Are you a person that is more

(a) routinized

(b) whimsical

64 Are you more inclined to be

(a) easy to approach

(b) somewhat reserved

65 Do you have more fun with

- (a) hands-on experience
- (b) blue-sky fantasy

66 In writings do you prefer

(a) the more literal

(b) the more figurative

67 Are you usually more

(a) unbiased

(b) compassionate

68 Are you typically more

(a) just than lenient

(b) lenient than just

69 Is it more like you to

- (a) make snap judgments
- (b) delay making judgments

70 Do you tend to be more

- (a) deliberate than spontaneous
- (b) spontaneous than deliberate

Answer Sheet

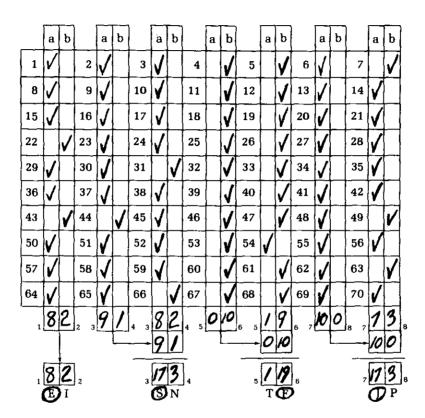
Enter a check for each answer in the column for a or b

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	а	b		а	Ъ	:	a	b	:	a	b		a	b		a	b		a	b	
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8			9			10			11			12			13			14			
15			16			17			18			19			20	Γ		21			
22			23			24			25			26			27		1	28	,		
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57			58			59			60			61			62			63			
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	,				L										_		L	_			
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Directions for Scoring

- 1. Add down so that the total number of "a" answers is written in the box at the bottom of each column (see next page for illustration). Do the same for the "b" answers you have checked. Each of the 14 boxes should have a number in it.
- 2. Transfer the number in box No. 1 of the answer sheet to box No. 1 below the answer sheet. Do this for box No. 2 as well. Note, however, that you have two numbers for boxes 3 through 8. Bring down the first number for each box beneath the second, as indicated by the arrows. Now add all the pairs of numbers and enter the total in the boxes below the answer sheet, so each box has only one number.

3. Now you have four pairs of numbers. Circle the letter below the larger number of each pair (see answer sheet below for illustration). If the two numbers of any pair are equal, then circle neither, but put a large X below them and circle it.



You have now identified your "type." It should be one of the following:

INFP	ISFP	INTP	ISTP
ENFP	ESFP	ENTP	ESTP
INFJ	ISFJ	INTJ	ISTJ
ENFJ	ESFJ	ENTJ	ESTJ

If you have an X in your type, yours is a mixed type. An X can show up in any of the four pairs: E or I, S or N, T or F, and